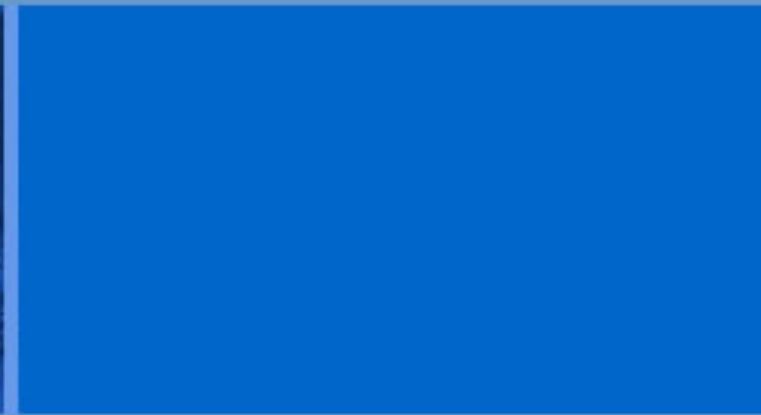




# **Summit 2006 Workshop Connecting Communities Agreement**



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Province of British Columbia  
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## Purpose of the Network BC Workshop

- **We will explore if the Connecting Communities Agreement is meeting the broadband needs of communities**
- **We will explore what happens post 2008 when Telus is no longer obliged to offer special pricing and non-compete clauses**

**In April, 2005 Network BC and Telus jointly announced a program to:**

- 1.** bring affordable high speed connections to 119 provincial communities (Premier's Technology Council recommendation);
- 2.** bring postage stamp pricing for 10Mbps service 367 provincial communities; and
- 3.** prevent Telus from competing in a community where a community supplier is offering service as a result of the agreement.



## Unique Approach; Unique Partnership

### Costing model respectful and responsive to funding pressure

- TELUS-funded rather than public sector funded (direction was to connect communities with no new public money)

### Reduced unit costs to government

- Savings in non-regulated voice and data services via expense reduction based on increased efficiencies and effectiveness

### Extended public sector teamwork

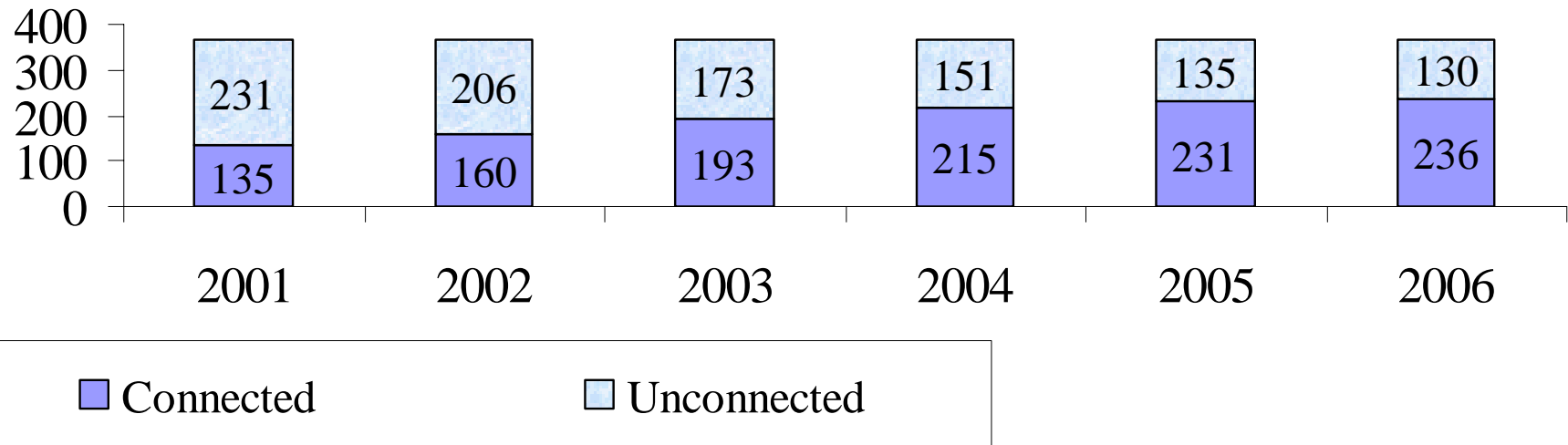
- Up-front and on-going consultation, variety of partnerships

## Social Strategy Based on Universal Access

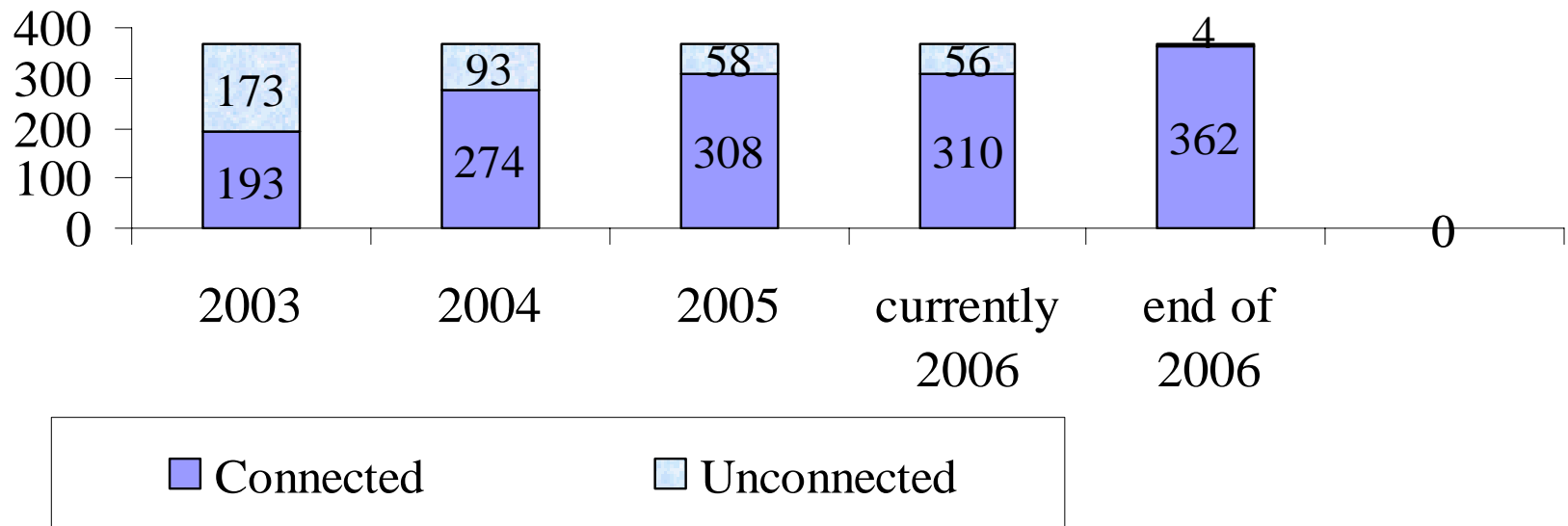
- **Levels the playing field assuring access to vital telecommunications infrastructure**
- **Enhanced prosperity and enhanced quality of life**
  - **Innovative new health care potential**
  - **Access to high quality education, knowledge and information**
  - **Stimulant for economic development**

# Last Mile Connectivity - Status

## Status of last-mile connectivity by year out of total 366 communities



## Status of points of presence connectivity by year out of total 366 communities



## Break-Out Session Questions

- 1. Is the economic model that underlies the Connecting Communities Agreement sustainable? What considerations should be made beyond 2008 when the TELUS non-compete and affordability pricing clauses expire?**
- 2. Have Network BC and TELUS engaged communities effectively with respect to getting broadband into communities and encouraging last mile connectivity?**
- 3. Emerging technology—what technologies are in communities, or on the horizon, that we have to make allowances for? How big of an impact on community ISPs will streaming applications have?**